



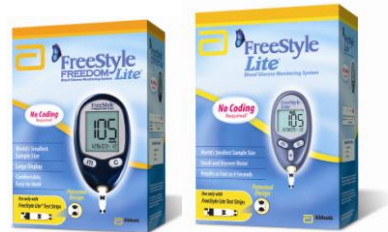
May 16, 2011

Dear Health New England (HNE) Provider,

Daily blood glucose monitoring is essential for proper diabetes management. After an extensive product review on quality, usability, and price, we are pleased to announce our partnership with Abbott Diabetes Care (ADC).

Effective July 1, 2011, HNE will limit coverage of blood glucose meters and test strips to the following ADC products:

- FreeStyle Freedom Lite® meters
- FreeStyle Lite® meters
- FreeStyle Lite® test strips
- Precision Xtra® meters
- Precision Xtra test strips



This change brings the benefits of up-to-date technology provided by FreeStyle® and Precision Xtra® Blood Glucose Monitoring Systems.

HNE will be sending your existing diabetes patients free meters and sample test strips directly to their homes in the coming weeks. After they receive their ADC supplies, members will need to obtain a prescription for their new preferred testing supplies. We encourage you to use every opportunity prior to the July 1 implementation date to issue new prescriptions for ADC products.

If you are prescribing a blood glucose meter for a new HNE member on or after July 1, please direct them to ADC at 866-224-8892 or www.myfreestyle.com/meterprogram so they can receive a free meter of their choice.

We appreciate the opportunity to partner with you in this program as we continue our efforts to manage health care costs while improving the lives of patients. Additional product information is available from ADC Customer Care at 800-522-5226 or online at www.AbbottDiabetesCare.com.

If you have any questions, please contact Provider Relations at 413-233-3313 or toll-free at 800-842-4464, extension 5000 between the hours of 8:00 a.m. and 4:00 p.m., Monday through Friday.

Sincerely,

A handwritten signature in black ink that reads "Gary J. Tereso".

Gary Tereso, PharmD, BCPS
Director of Pharmacy
Health New England