salesq	uotes	@hne	.com

Customer	Name Requested effective date						
Address	Employees eligible for Coverage						
Zip Code	Empr	eyees eligible	ioi Coverage				
	Enrolled employees						
Group Cor	ntact Information		•				
Name	Waivers for other coverage						
Phone nur	nber	_					
Email		Employer contribution to Premium					
	All members must be included on the c Employee / Subscriber identifier can be Each Employee / Subscriber identifier	e any alpha-n			A Tier Rates		
	Enrollment tier will be determined by family composition of subscriber and dependents. All Small Group rates will be issued on a 4 tier basis. Relationship Codes EE Employee / Subscriber SP dependent SPouse, CH dependent Child						
	Example Census						
		Relationshi					
		p code	DOB				
	Formion (Out on the other (Con	EE · SP ·	(mm/dd/yy	5-Digit			
	Employee / Subscriber Identifier	CH EE	yy) 4/4/1970	ZIP Code 01144	A		
	1	EE EE	5/14/1969	01040			
		SP	7/31/1962	01040	No Contract		
		2 CH	8/15/2003	01040	No Court		
		Relationship	DOB	01010	No con type selection		
		code	(mm/dd/yyy	5-Digit	selecti		
	Employee / Subscriber Identifier	EE · SP ·	y)	ZIP Code			
	1234	EE	5/16/1980				
	5678	EE	4/30/1975				
	9101	EE	6/25/1990				
	1213	EE	7/22/1981				
	1213	SP	8/22/1978				
	1213	CH	5/16/2006				
	1213	CH	5/16/2006				
	bill	EE	6/18/1967				
	bill bill	CH	6/25/2000				
	8956	CH EE	9/15/2003 12/1/1988				
	2578	EE	11/24/1972				
	6354	EE	6/18/1966				
	6354	SP	2/2/1968				
	In this example the customer would have Employee Only Employee Spouse Employee Child(ren) Family	5 1 1 1		Illment Tier Family Co	determined by mposition		
	total subscribers	8					